

Message Text

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PAGE 01 BONN 13902 251526Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----053417 260100Z /64

R 251517Z AUG 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 0913
USMISSION USBERLIN
AMCONSUL FRANKFURT
AMCONSUL MUNICH

UNCLAS BONN 13902

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - IEM SCREENING SYSTEMS, INC.
NORTH HOLLYWOOD, CALIF.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FRANZ BERGMANN
KURFUERSTENDAM 170
D-1000 BERLIN 15, GERMANY
CONTACT: HERR SONNENFELD, MANAGER
PHONE: (030) 881-40-06
COMMENT: FIRM IS A MEDIUM-SIZED BERLIN DISTRIBUTOR OF
HOSPITAL EQUIPMENT IN BERLIN MARKET. FOR PRODUCT LINES
OFFERED THERE IS PROMISING MARKET IN BERLIN. INTERESTED
FIRM WAS ESTABLISHED IN 1968, EMPLOYS 11. WELL
ESTABLISHED COMPANY HAS ACHIEVED SUBSTANTIAL EXPANSION
OF ITS MARKET SHARE IN RELATIVELY BRIEF TIME. IT HAS
FINE RECORD OF SUCCESS IN LAUNCHING NEW PRODUCTS IN
BERLIN. FIRM WOULD LIKE ADDITIONAL INFORMATION.
ELECTRICAL SPECIFICATIONS MUST BE 220 VOLTS AND
50 HERTZ. BANK REF: BANK FUER HANDEL UND INDUSTRIE,
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PAGE 02 BONN 13902 251526Z

UHLANDSTRASSE 9-11, D-1000 BERLIN 12, GERMANY,
TEL: (030) 31-961.

WILHELM VOGEL
MARBURGER STR. 81
6300 GIESSEN
CONTACT HERR KNAUBER

PHONE:0641 34052

COMMENT: THE FIRM IS A LARGE IMPORTER/DISTRIBUTOR
OF MEDICAL LABORATORY EQUIPMENT. IT HAS A VERY GOOD
REPUTATION AND SOUND FINANCIAL STANDING.

W. PABISCH KG

ATTERSEESTRASSE 16

D-8000 MUENCHEN 60

CONTACT: HERR HEINZ G. FRITZSCHE, MANAGER

PHONE: 089-888746/47

TELEX: 05-24334

COMMENT: GERMAN FIRM WOULD LIKE TO HAVE DETAILED
INFORMATION. PABISCH KG, ESTABLISHED IN 1952,
SPECIALIZES IN WHOLESALE, EXPORT AND IMPORT OF
LABORATORY EQUIPMENT, SCIENTIFIC LABORATORY INSTRU-
MENTS AND OPTICAL SCIENTIFIC INSTRUMENTS. IT EMPLOYS
43 PLUS 14 SALESMEN. SALES ARE SAID TO BE SATIS-
FACTORY, FINANCES ARE REPORTEDLY IN ORDER, OBLIGATIONS
ARE MET PROMPTLY.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
MEEHAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 25-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
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Film Number: D770308-0381
Format: TEL
From: BONN
Handling Restrictions: n/a
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ISecure: 1
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Litigation Codes:
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Message ID: 43727053-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 17-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
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Review Release Date: n/a
Review Release Event: n/a
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SAS ID: 1491422
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Status: NATIVE
Subject: ADS REQUEST - IEM SCREENING SYSTEMS, INC. NORTH HOLLYWOOD, CALIF. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvkey: odbcc://SAS/SAS.dbo.SAS_Docs/43727053-c288-dd11-92da-001cc4696bcc
Review Markings:
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